



# Business Management and Entrepreneurship - Sales Associate - CERT B Degree Pathway

## Required Courses

**(BU121) Customer Service/Professional Image** - 3 Credit Hours

**(BU141) Sales Management** - 3 Credit Hours

## Additional Pathway Electives

**BU105 Introduction to Business OR EC100 Macroeconomics** - 3 credits required

**BU108 Business Mathematics OR BU142 Principles of Retailing** - 3 credits required

**BU109 Business Communications OR SH101 Public Speaking** - 3 credits required

**BU118 Introduction to Leadership OR BU147 Internship I OR BU148 Internship II** - 3 credits required

**BU204 Small Business Management OR BU205 Business Law** - 3 credits required

**BU217 Spreadsheet Management OR IS104 Microcomputer Applications** - 3 credits required

**Business Management and Entrepreneurship Accounting Options** - 3 credits required

**Composition Options** - 3 credits required

**PS100 General Psychology OR PS101 Human Relations** - 3 credits required

Agriculture, Business, Computers and Technology

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and elective options!

